

A low-angle, upward-looking photograph of a complex industrial facility, likely a refinery or gas processing plant. The image is dominated by large, silver-colored metal pipes and cylindrical storage tanks. The pipes are interconnected with various valves and flanges. The lighting is dramatic, with strong highlights on the metallic surfaces and deep shadows, creating a sense of scale and industrial complexity. The background is a clear, bright sky.

# 2019 Scotiabank Washington Forum

***AltaGas***

September, 2019

# Forward-Looking Information

*This presentation contains forward-looking statements. When used in this presentation, the words “will”, “intend”, “plan”, “potential”, “generate”, “grow”, “deliver”, “can”, “continue”, “drive”, “anticipate”, “target”, “come”, “create”, “position”, “achieve”, “seek”, “propose”, “forecast”, “estimate”, “expect”, “solution”, “outlook”, “assumes” and similar expressions, as they relate to AltaGas or any affiliate of AltaGas, are intended to identify forward-looking statements. In particular, this presentation contains forward-looking statements with respect to, among others things, strategy, business objectives, expected growth, results of operations, performance, business projects and opportunities and financial results. Specifically, such forward-looking statements included in this document include, but are not limited to, statements with respect to the following: Normalized EBITDA guidance of \$1.2 to \$1.3 billion for 2019; strategic benefits of AltaGas’s Canadian midstream business; estimated rate base growth through 2022; expected expenditures on the Accelerated Replacement Program; anticipated asset sales for the remainder of 2019; anticipated closing dates for announced asset sales; target of \$3 billion in net debt reduction in 2019; anticipated \$1.3 billion 2019 capital program; anticipated sources and uses of growth capital; anticipated in-service dates for North Pine facility, Townsend facility, Nig Creek gas plant and other Utilities and Midstream capital projects; total funding plan for 2019 of \$4 - \$4.5 billion; expected sources and uses of 2019 funding plan; expectation that hybrid or preferred offering will only be executed on an opportunistic basis; improving Debt/EBITDA to approximately 5.5 at end of 2019; expected 2019 Normalized EBITDA quarterly profile; drivers expected to impact 2020 EBITDA; expected 2019 Normalized EBITDA quarterly profile on an enterprise and segmented basis; expectation for RIPET capacity expansion to double current capacity with minimal capital investment required; improved Western Canadian netbacks obtained by providing access to Asian markets; expectations for the FEI-EDM spread for the balance of 2019; Canadian midstream Normalized EBITDA expectation of \$300-350 million; expected expansion of the Montney Operating Capacity; expected application, decision and effective dates for new rate cases; expected in-service date and commencement date for returns on the Marquette Connector Pipeline. Information and statements contained in this presentation that are not historical facts may be forward-looking statements..*

*These statements involve known and unknown risks, uncertainties and other factors that may cause actual results or events to differ materially from those anticipated in such forward-looking statements. Such statements reflect AltaGas’ current views with respect to future events based on certain material factors and assumptions and are subject to certain risks and uncertainties, including, without limitation, access to and use of capital markets; market value of AltaGas’ securities; AltaGas’ ability to pay dividends; AltaGas’ ability to service or refinance its debt and manage its credit rating and risk; prevailing economic conditions; potential litigation; AltaGas’ relationships with external stakeholders, including Indigenous stakeholders; volume throughput and the impacts of commodity pricing, supply, composition and other market risks; available electricity prices; interest rate, exchange rate and counterparty risks; legislative and regulatory environment; underinsured losses; weather, hydrology and climate changes; the potential for service interruptions; availability of supply from Cook Inlet; availability of biomass fuel; AltaGas’ ability to economically and safely develop, contract and operate assets; AltaGas’ ability to update infrastructure on a timely basis; AltaGas’ dependence on certain partners; impacts of climate change and carbon taxing; effects of decommissioning, abandonment and reclamation costs; impact of labour relations and reliance on key personnel; cybersecurity risks; and other factors set out in AltaGas’ continuous disclosure documents. Many factors could cause AltaGas’ or any of its business segments’ actual results, performance or achievements to vary from those described in this presentation including, without limitation, those listed above as well as the assumptions upon which they are based proving incorrect. These factors should not be construed as exhaustive. Should one or more of these risks or uncertainties materialize, or should assumptions underlying forward-looking statements prove incorrect, actual results may vary materially from those described in this presentation as intended, planned, anticipated, believed, sought, proposed, forecasted, estimated or expected, and such forward-looking statements included in this presentation herein should not be unduly relied upon. These statements speak only as of the date of this presentation. AltaGas does not intend, and does not assume any obligation, to update these forward-looking statements except as required by law. The forward-looking statements contained in this presentation are expressly qualified by this cautionary statement.*

*Financial outlook information contained in this presentation about prospective financial performance, financial position or cash flows is based on assumptions about future events, including, without limitation, economic conditions and proposed courses of action, based on management’s assessment of the relevant information currently available. Readers are cautioned that such financial outlook information contained in this presentation should not be used for purposes other than for which it is disclosed herein. In this presentation we use certain supplementary measures, including EBITDA, Normalized EBITDA, Normalized Net Loss; Normalized Funds from Operations (“FFO”), AFFO and UAFFO and Net Debt that do not have any standardized meaning as prescribed under U.S. generally accepted accounting principles (“GAAP”) and, therefore, are considered non-GAAP measures. AltaGas’ method of calculating these non-GAAP measures may differ from the methods used by other issuers. Readers are advised to refer to AltaGas’ Management’s Discussion and Analysis (“MD&A”) as at and for the three and six months ended June 30, 2019 for a description of the manner in which AltaGas calculates such non-GAAP measures and for a reconciliation to the nearest GAAP financial measure.*

*Readers are also cautioned that these non-GAAP measures should not be considered as alternatives to other measures of financial performance calculated in accordance with GAAP. Additional information relating to AltaGas can be found on its website at [www.altagas.ca](http://www.altagas.ca). The continuous disclosure materials of AltaGas, including its annual and interim MD&A and Consolidated Financial Statements, Annual Information Form, Information Circular, material change reports and press releases, are also available through AltaGas’ website or directly through the SEDAR system at [www.sedar.com](http://www.sedar.com) and provide more information on risks and uncertainties associated with forward-looking statements. Unless otherwise stated, dollar amounts in this presentation are in Canadian dollars. This presentation does not constitute an offer or solicitation in any jurisdiction or to any person or entity. No representations or warranties, express or implied, have been made as to the accuracy or completeness of the information in this presentation and this presentation should not be relied on in connection with, or act as any inducement in relation to, an investment decision.*



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Our Strategy

We leverage the strength of our assets and expertise along the energy value chain to connect customers with premier energy solutions – from the wellsites of upstream producers to the doorsteps of homes and businesses, to new markets around the world.

# Low-Risk, High-Growth Utility and Midstream Company

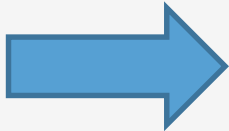
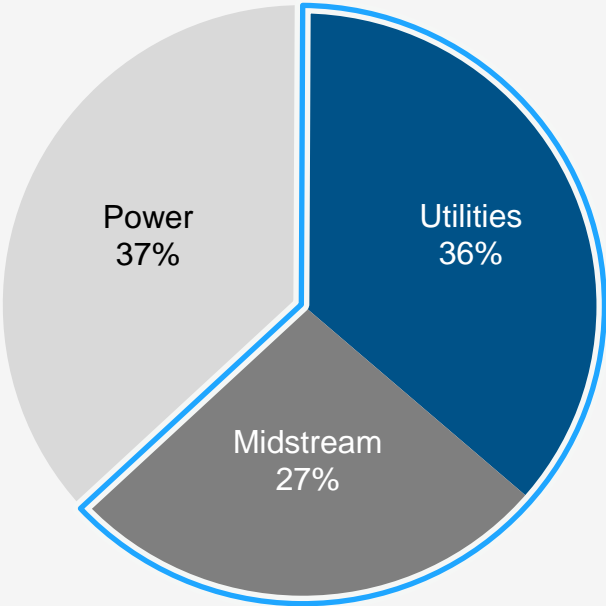
**Steady and predictable Utility business and high growth integrated Midstream assets provide a strong foundation to deliver attractive risk adjusted returns**



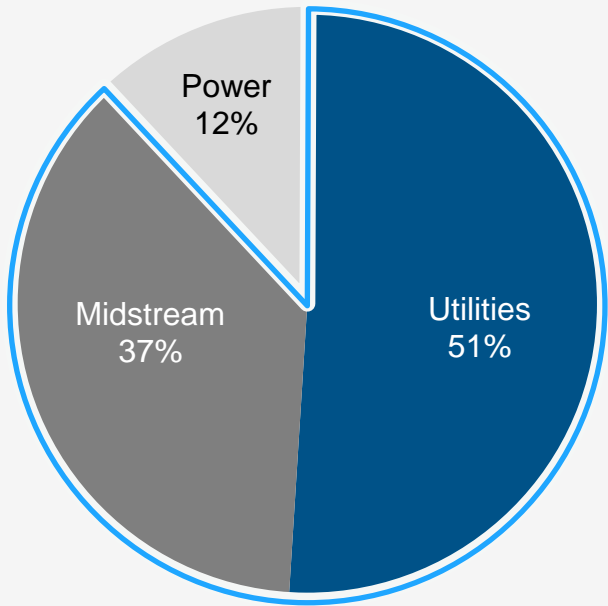
# Repositioning the Business

**Transition to a low-risk, high-growth  
Utilities and Midstream Company; EBITDA 70% U.S.**

**2017 Normalized EBITDA<sup>1</sup>**



**2019E Normalized EBITDA<sup>1 2</sup>**



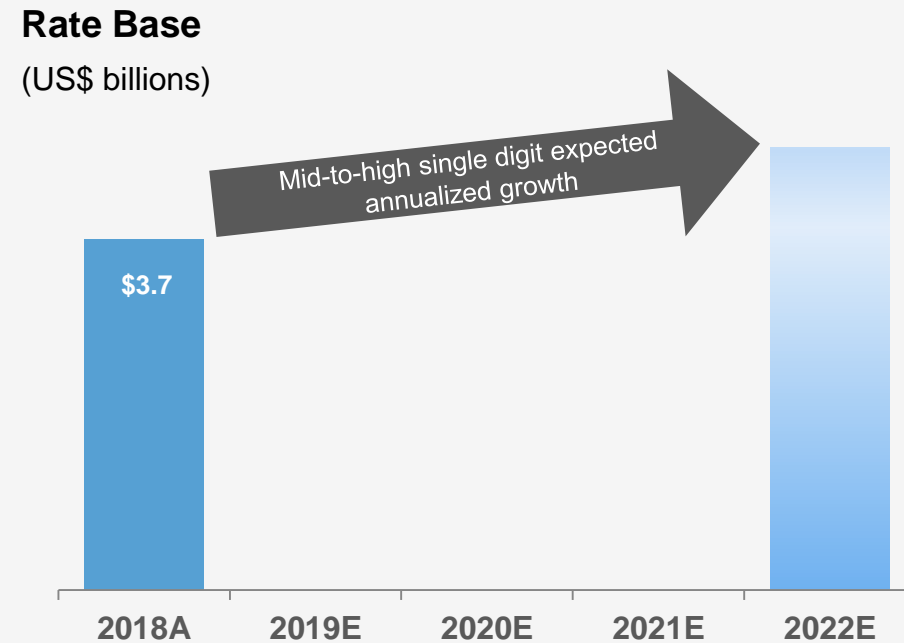
**~90% of 2019 EBITDA  
from Midstream and Utilities**

<sup>1</sup> Non-GAAP financial measure; see discussion in the advisories  
<sup>2</sup> Excludes the impact of asset sales  
See "Forward-looking Information"

# U.S. Utilities Provide Stable and Predictable Returns

## Economically strong and high-growth jurisdictions: District of Columbia, Maryland, Virginia, Michigan and Alaska

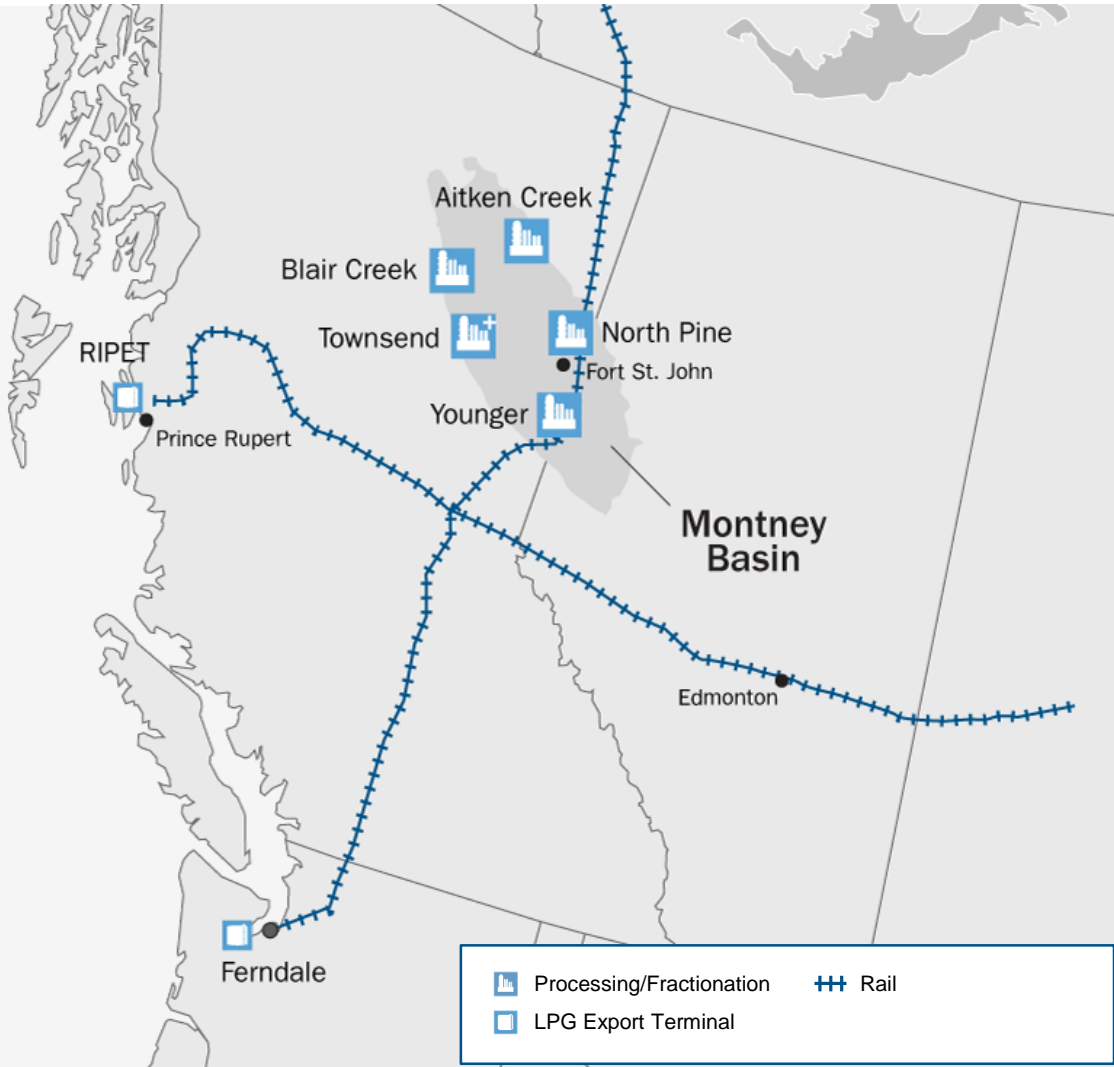
- Low-risk, growing cash flows
- US\$3.7 billion rate base with mid-to-high single digit rate base growth
- Strong customer growth also drives near-term returns
- Accelerated replacement program in four jurisdictions with anticipated spending of approximately \$1.2 billion over 5 years and timely surcharge-based returns



# Premier Midstream Business Connecting Canadian Producers to Global Markets

Fully integrated midstream offering leveraging the entire value chain and Canada's first propane export terminal

Montney Basin	
<b>Key Assets:</b> <ul style="list-style-type: none"><li>▪ Ridley Island Propane Export Terminal (RIPET)</li><li>▪ Townsend Expansion</li><li>▪ Aitken Creek Development</li><li>▪ North Pine Expansion</li></ul>	<b>Strategic Benefits:</b> <ul style="list-style-type: none"><li>▪ Global demand market access</li><li>▪ Leverages existing assets</li><li>▪ Increases producer netbacks</li><li>▪ Expansion of existing assets</li></ul>



# Near-Term Operational Priorities

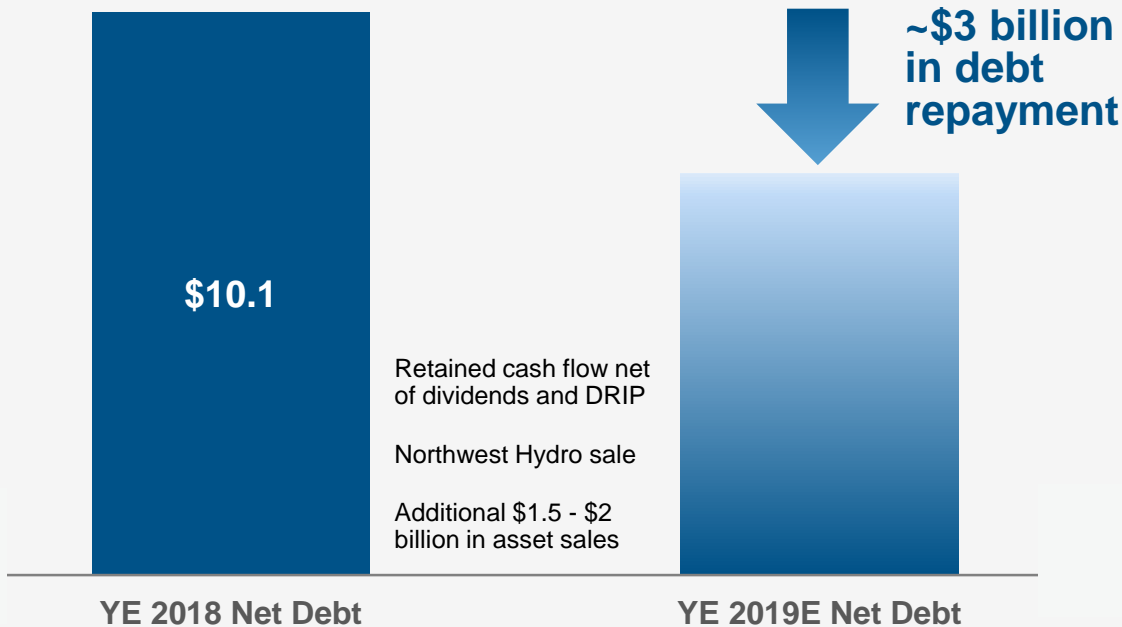
Priorities	Actions
<p><b>First cargo out of RIPET early Q2 2019</b></p>	<ul style="list-style-type: none"> <li>✓ Complete construction and initiate operational phase</li> <li>✓ Introduce feedstock to fill the LPG tank</li> <li>✓ First cargo in May 2019</li> <li>✓ Volumes increased to current 40,000 bbl/d capacity</li> </ul>
<p><b>Capitalize on structural advantage within Canadian Midstream to maximize returns and drive growth</b></p>	<ul style="list-style-type: none"> <li>✓ Provide upstream producers with access to export markets               <ul style="list-style-type: none"> <li>▪ Leverage integrated service offering to attract additional volumes                   <ul style="list-style-type: none"> <li>✓ Tourmaline liquids handling arrangement</li> </ul> </li> </ul> </li> </ul>
<p><b>Enhance returns across our Utilities and implement performance-based culture focused on operational excellence and prudent capital allocation</b></p>	<ul style="list-style-type: none"> <li>▪ Drive operational excellence</li> <li>▪ Improve the customer experience</li> <li>▪ Achieve more timely recovery of utility expenses and invested capital               <ul style="list-style-type: none"> <li>▪ Maryland rate case</li> <li>▪ SEMCO Gas rate case</li> </ul> </li> <li>✓ New incentive performance program with new value-drivers</li> </ul>



# De-leveraging Program on Track

~\$2 billion reduction in net debt year-to-date

**Net Debt<sup>1</sup>**  
(\$ billions)



## 2019 Plan Supports

- Lower debt and stronger balance sheet
- Improving net debt/EBITDA metrics to ~5.5x at year-end<sup>2</sup>
- Commitment to investment grade credit rating

# Announced \$1.3 Billion of Non-Core Asset Sales

**Well-positioned to achieve 2019 asset sales target of \$1.5 - \$2 billion**

## **Distributed Generation Assets**

- Included 322 MW of contracted distributed generation assets located in 20 states and in the District of Columbia
- Total gross proceeds of ~US\$720 million
- 2019E EBITDA<sup>1</sup> of ~US\$60 million
- Sale expected to close in Q3 2019

## **Stonewall Gas Gathering System**

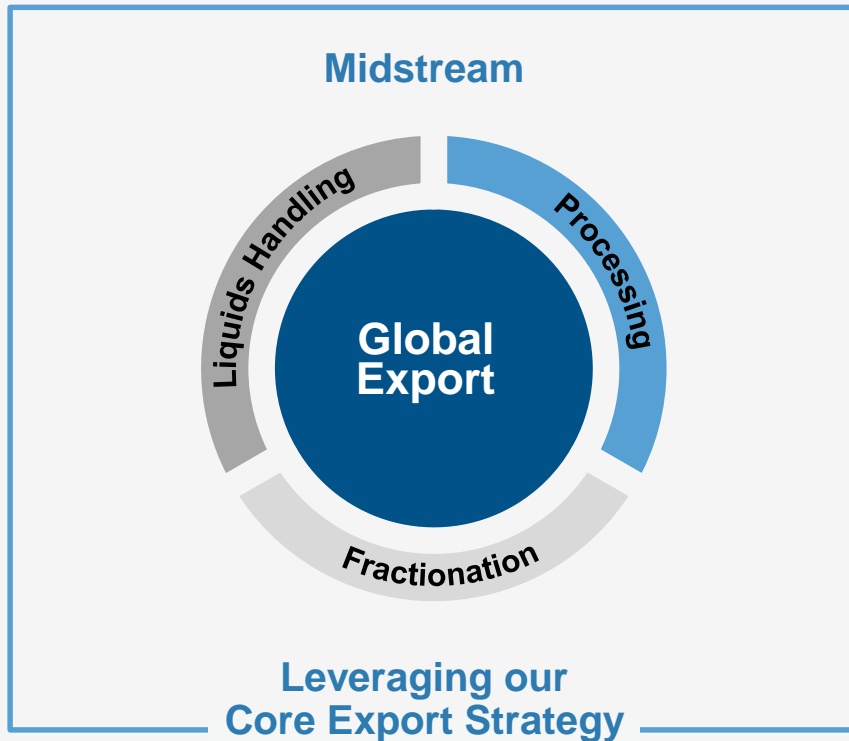
- 1.4 Bcf/d, 67-mile gathering system transporting from various production points in West Virginia to the Columbia Gas Pipeline
- Total gross proceeds of ~US\$280 million
- 2019E EBITDA<sup>1</sup> of ~US\$23 million
- Sale closed May 31, 2019



# Midstream Segment

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# Our Midstream Strategy is Straightforward



## Leverage RIPET and our integrated value chain to attract volumes

- Continue to build upon our export competency
- Capitalize on growing Canadian supply
- Leverage our first mover advantage
- Increase throughput at existing facilities
- Optimize existing rail infrastructure to gain scale and efficiencies

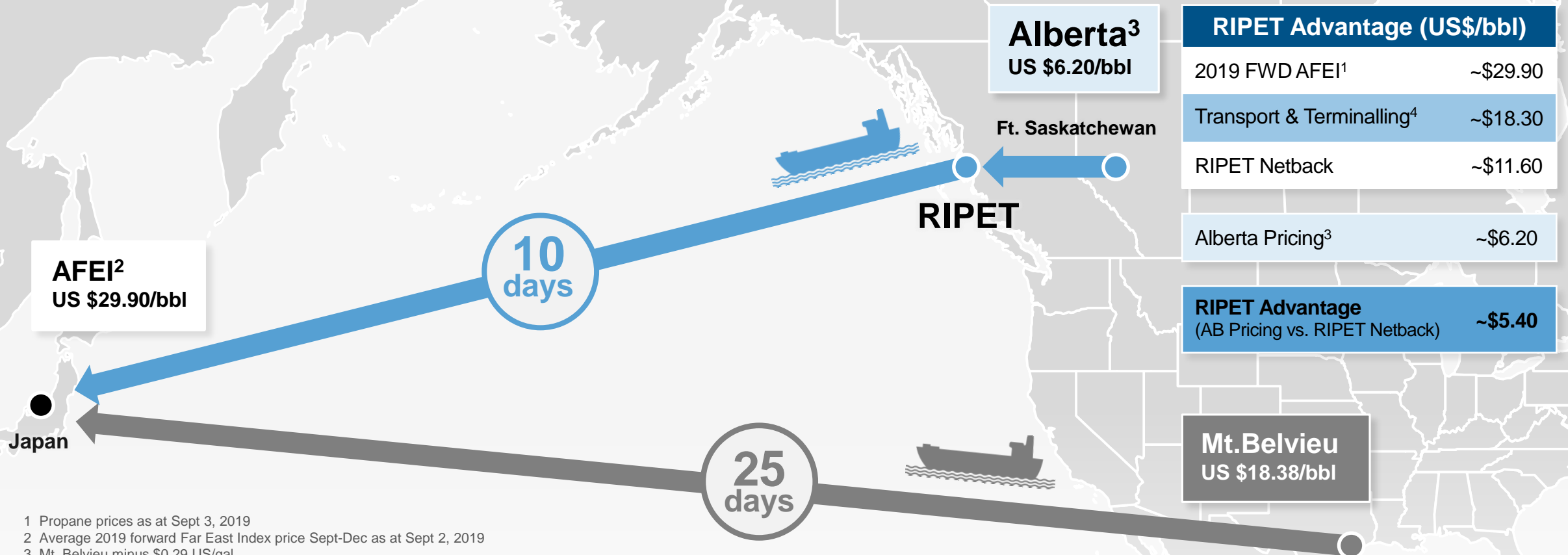
# RIPET: Canada's First West Coast Propane Export Terminal

- Improving western Canadian producers netbacks by providing access to premium Asian markets
- Attracts additional volumes through AltaGas' midstream value chain, maximizing integrated economics
- First mover advantage establishes strong relationship with Far East markets
- Strong return on investment (~6x Capital/EBITDA)
- Robust demand driving acceleration of potential capacity expansion with minimal capital investment required



# RIPET Netback Advantage

RIPET provides enhanced netbacks to producers – At current propane prices<sup>1</sup> the RIPET advantage is ~80% increase in realized price



<sup>1</sup> Propane prices as at Sept 3, 2019

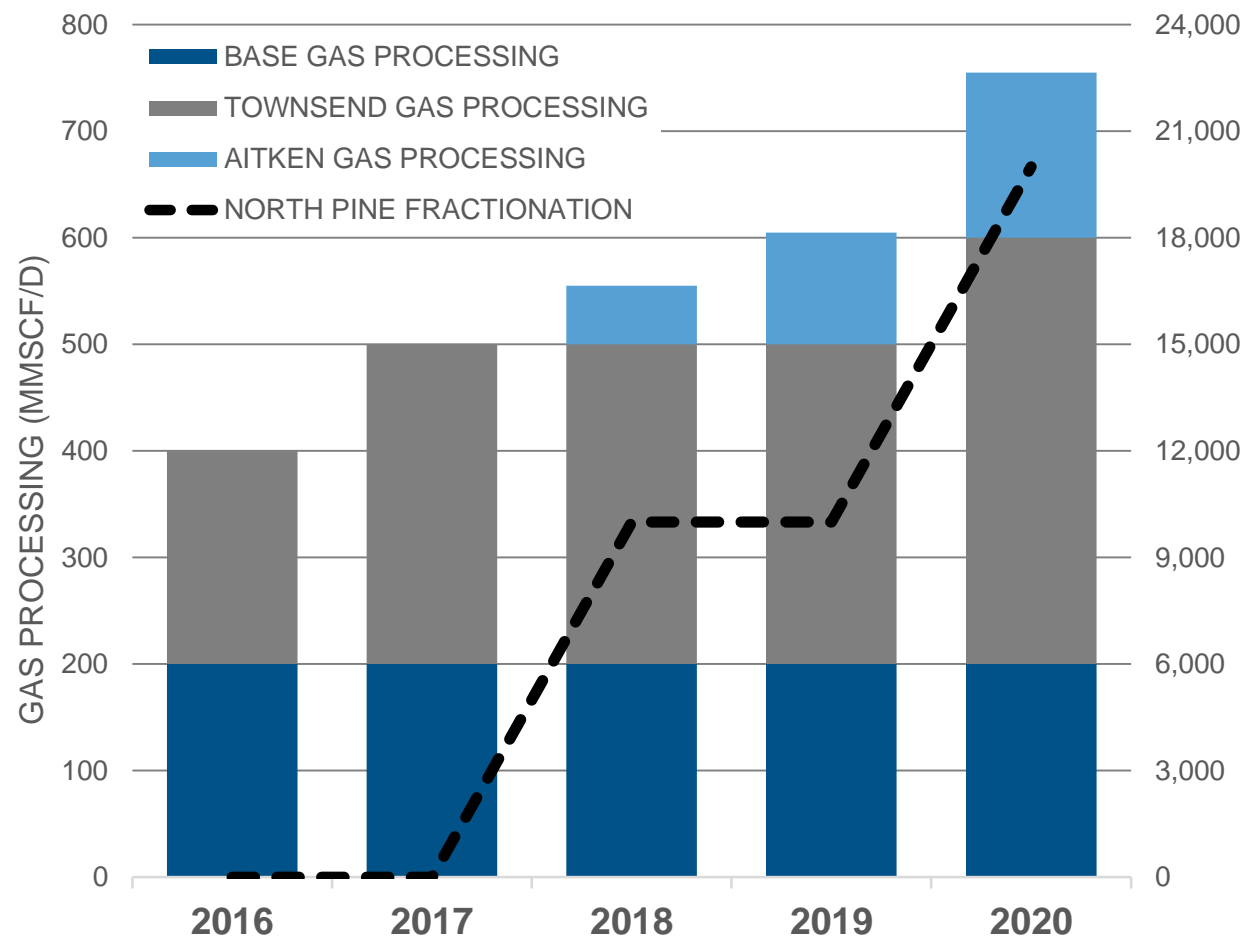
<sup>2</sup> Average 2019 forward Far East Index price Sept-Dec as at Sept 2, 2019

<sup>3</sup> Mt. Belvieu minus \$0.29 US/gal

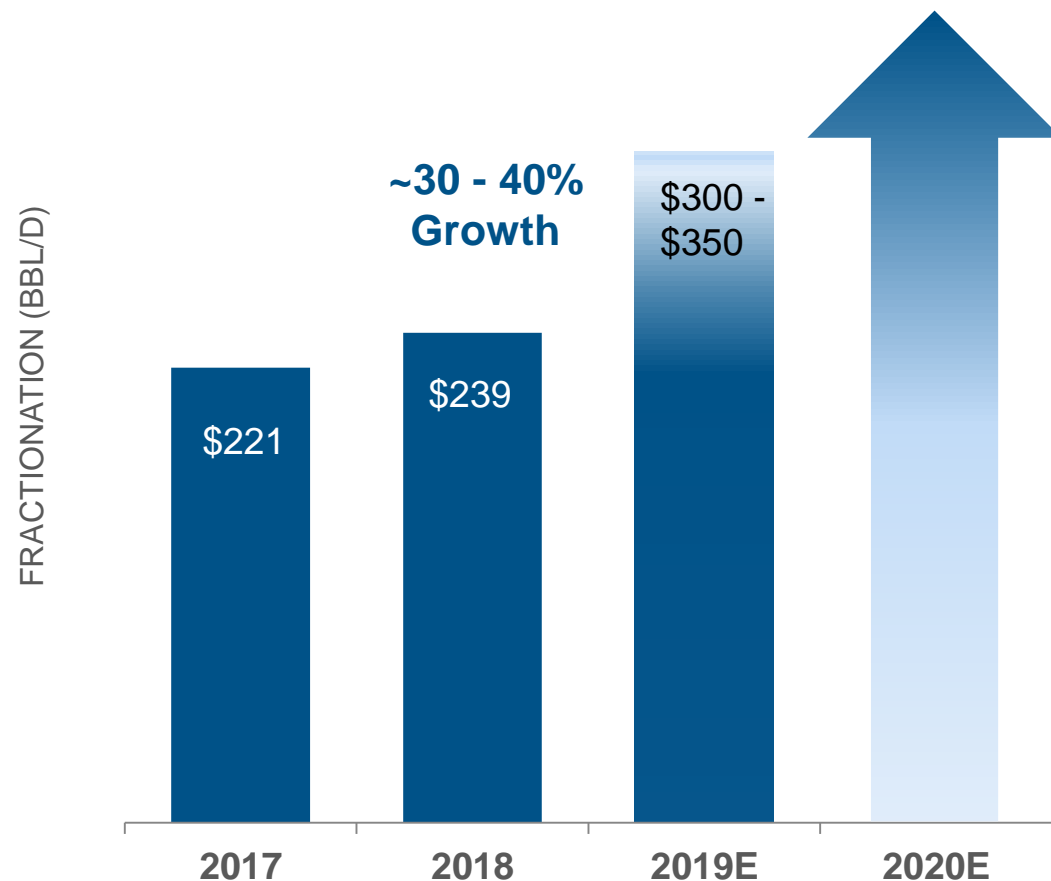
<sup>4</sup> Transportation and Terminalling charges include: pipeline transportation fees; rail transportation and loading fees; RIPET operating and capital charges; and ocean freight and port fees. See "Forward-looking Information"

# Initial Investment in Montney Midstream Assets Sets the Stage for Significant Organic EBITDA Growth Opportunities

## Montney Operating Capacity



## Canadian Midstream Normalized EBITDA<sup>1</sup> (\$ millions)



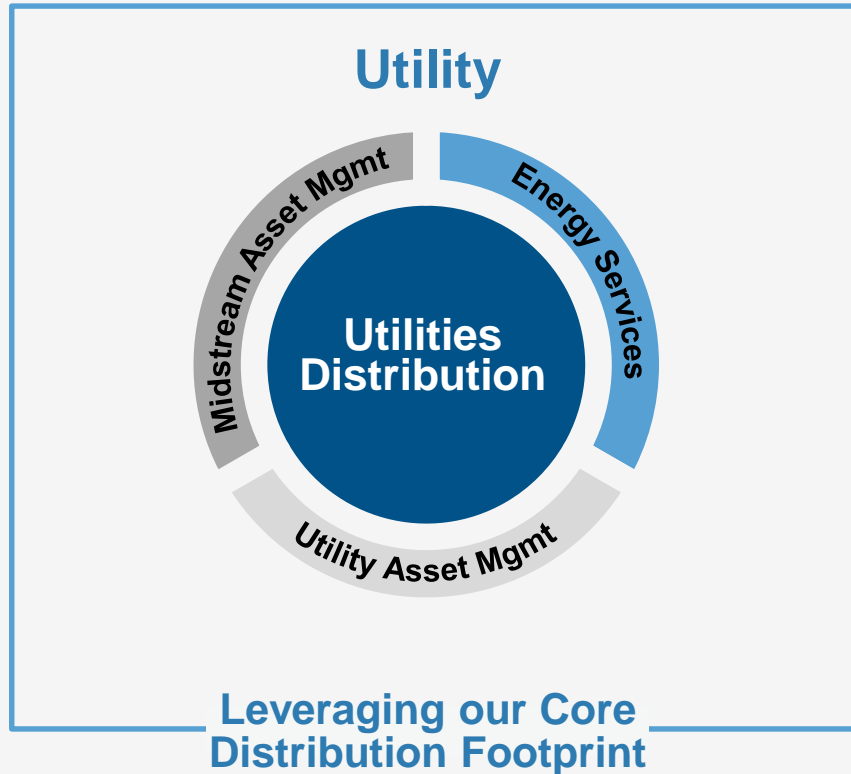


## Utilities Segment

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# Utilities Strategy - Drive Operational Excellence



- Maintain safe and reliable infrastructure
- Enhance overall returns via complementary business
- Leverage scale of distribution footprint
- Attract and retain customers
- Utility asset management profit sharing a win-win

Enhance the value proposition for our customers and earn our right to grow

# Our Utility Business Operating Model

## Safe and reliable, high-growth competitive strategy



Build a competitive operating advantage

### Opportunities

- Improve business processes and drive down operating costs; reinvest O&M savings into improving the customer experience
- Utilization of the Accelerated Replacement Programs
- Invest in aging infrastructure; grow earnings through rate base investment
- Reduce incoming leak rate to lower operating costs

# Rate Case Update – Focused on Timely Recovery of Capital

## Maryland

- August 30<sup>th</sup> settlement agreement for \$27 million increase in base rates
- Commission decision expected towards the end of September
- **New rates expected to go into effect in November 2019**
- Equity thickness increased to 53.5% from 51.7%
- Settlement addresses rate relief necessary to recover costs of providing safe, reliable natural gas service and earn the allowed rate of return

## CINGSA

- Rate case decision issued August 2019
- ROE lowered from 11.875% to 10.25%
- Equity thickness increased from 50% to 53%
- CINGSA is required to make a tariff filing proposing formula rates by February 14, 2020

# Rate Case Status

	2018			2019				2020	2021
	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1 - Q4	Q1 - Q4
Maryland					APR. Rate Case Filed (\$36M <sup>1</sup> , 10.4% ROE)	Aug. Settlement Reached	Sept. Final Decision	Nov. New Rates	
Virginia		JUL. Rate Case Filed (\$38M <sup>2</sup> , 10.3% ROE)		JAN. Interim Rates			LATE 2019 Final Decision		
Washington D.C. <sup>3</sup>			DEC. Project pipes 2 Application					Date TBD Rate Case To Be Filed	
SEMCO					MAY. Rate Case Filed (\$38M <sup>4</sup> , 10.5% ROE)			MAR. Final Decision	APR. New Rates no later than April 1, 2020
ENSTAR									Mid-2021 Rate Case To Be Filed
CINGSA	APR. Rate Case Filed (\$4)M <sup>5</sup> , 11.875% ROE						AUG. Final Decision		

1 Partially offset by a reduction of ~US\$5 million in surcharges currently paid by customers for system upgrades.

2 Includes proposed increases of ~US\$38 million, of which ~US\$15 million relates to costs being collected through the monthly SAVE surcharges for accelerated pipeline replacement.

3 Requesting approval of ~US\$305 million in accelerated infrastructure replacement in the District of Columbia during the 2019 to 2024 period.

4 Increase SEMCO Gas's base rates by ~US\$38 million on an annual basis established with a forecasted test year of 2020. In addition, filing also includes the addition of a new MRP and the introduction of an Infrastructure Reliability Improvement Program (IRIP) to recover the capital costs associated with the replacement of certain mains, services, and other infrastructure through surcharges similar to the currently-enacted MRP program.

5 Reducing rates by US\$4 million due to a lower rate base, lower ROE and lower federal income tax.

The logo for AltaGas, featuring the company name in a bold, italicized, white sans-serif font. The background of the slide is a dark blue grid with glowing lines and a candlestick chart with blue and orange bars, suggesting a financial or data-driven context.

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Appendix





# Supportive Regulatory Environment for Utilities

Utility	2018 YE Rate Base (\$US)	Average Customers	Allowed ROE and Equity Thickness	Regulatory Update
SEMCO Michigan	\$472M	303,000	10.35% 49%	<ul style="list-style-type: none"> <li>▪ Distribution rates approved under cost of service model.</li> <li>▪ Projected test year used for rate cases with 10 month limit to issue a rate order.</li> <li>▪ Last rate case settled in 2011. Filed rate case in May 2019; decision expected at the end of Q1 2020.</li> <li>▪ In August 2017, received approval from the Michigan Public Service Commission for the Act 9 application for the Marquette Connector Pipeline</li> </ul>
ENSTAR Alaska	\$291M	145,000	11.875% 51.81%	<ul style="list-style-type: none"> <li>▪ Distribution rates approved under cost of service model using historical test year and allows for known and measurable changes.</li> <li>▪ Rate Order approving rate increase issued on September 22, 2017. Final rates effective November 1, 2017.</li> <li>▪ Required to file another rate case no later than June 1, 2021 based upon 2020 test year.</li> </ul>
CINGSA Alaska	\$77M <sup>1</sup>	ENSTAR, 3 electric utilities and 5 other customers	10.25% 53.00%	<ul style="list-style-type: none"> <li>▪ Distribution rates approved under cost of service model using historical test year and allows for known and measurable changes.</li> <li>▪ Rate case filed in 2018 based on 2017 historical test year.</li> <li>▪ Rate case decision issued in August 2019</li> </ul>

# Supportive Regulatory Environment for Utilities

Utility	2018 YE Rate Base (\$US)	Average Customers	Allowed ROE and Equity Thickness	Regulatory Update
Virginia	\$2.8B	531,000	9.50% 52.3%	<ul style="list-style-type: none"> <li>▪ Distribution rates approved under cost of service model.</li> <li>▪ Rate case filed in July 31, 2018 seeking rate increase of US\$37.6M, including transfer of US\$14.7M rider under the Steps to Advance Virginia's Energy Plan ("SAVE") for net increase of US\$22.9M; US\$1.3B projected rate base based on 10.6% ROE and ~53.3% of equity thickness. WG Rebuttal Testimony filed on April 12<sup>th</sup> lowered the rate increase to US\$33.3M, reflecting acceptance of SCC Staff adjustments and lowering ROE request to 10.3% and increasing equity thickness to 53.5%. Hearing took place in April, expect decision in late 2019.</li> </ul>
Maryland		489,000	9.70% 53.5% <sup>1</sup>	<ul style="list-style-type: none"> <li>▪ Distribution rates approved under cost of service model.</li> <li>▪ Rates approved in December 2018; US\$28.6M in new revenues including transfer of US\$15M of Maryland Strategic Infrastructure Development and Enhancement ("STRIDE") costs and increased return on equity to 9.7%</li> <li>▪ Rate case filed in April 2019, seeking an increase in base rates of US\$35.9M, partially offset by a reduction of US\$5.1M in surcharges currently paid by customers for system upgrades.</li> <li>▪ August 30<sup>th</sup> settlement agreement provided for \$27 million rate base. A Commission decision is expected towards the end of September and the new rates expected to go into effect around November</li> </ul>
Washington D.C.		165,000	9.25% 55.7%	<ul style="list-style-type: none"> <li>▪ Distribution rates approved under cost of service model.</li> <li>▪ Last rate case was filed in February 2016 with final rates approved in March 2017.</li> <li>▪ Rate case to be submitted in 2020.</li> </ul>

# Accelerated Replacement Program

Utility	Location	Program
	Michigan	<ul style="list-style-type: none"> <li>Main Replacement Program (MRP) expires in 2020. Rate case filed in May seeks approval for MRP extension for 2021-2025 with total spending to be ~US\$60M, and introduction of a new Infrastructure Reliability Improvement Program (IRIP) for 2021-2025 with total capex around US\$55M.</li> <li>Expect to incur MRP capex approximately US\$10M in 2019.</li> </ul>
	Virginia	<ul style="list-style-type: none"> <li>Authorized to invest US\$500M, including cost of removal over a five-year calendar period ending in 2022.</li> <li>The SAVE application for 2019 was approved and the rider was implemented beginning January 2019.</li> <li>Expect to incur approximately US\$90M in 2019.</li> </ul>
	Maryland	<ul style="list-style-type: none"> <li>STRIDE renewal approved in 2018 to be US\$350M over 5 years (2019-2023)</li> <li>Expect to incur approximately US\$65M in 2019.</li> </ul>
	Washington D.C.	<ul style="list-style-type: none"> <li>PROJECT <i>pipes</i> 1 expires September 30, 2019.</li> <li>PROJECT <i>pipes</i> 2 for accelerated replacement filed in December 2018 requesting approval of approximately US\$305M in accelerated infrastructure replacement in the District of Columbia during the 2019-2024 period.</li> <li>Commission granted extension of the current program until 3/31/2020 with a \$12.5M cap of PROJECT <i>pipes</i> 1 expenditure during the extension period.</li> <li>Expect to incur approximately US\$40M in 2019.</li> </ul>



A low-angle, upward-looking photograph of an industrial facility, likely a refinery or gas processing plant. The image is dominated by a complex network of large, silver-colored metal pipes and valves. In the upper right, a large, cylindrical storage tank with a corrugated metal surface is visible. The background is a clear, bright blue sky. The overall composition is dynamic, with strong diagonal lines and a sense of height and scale.

# 2019 Scotiabank Washington Forum

***AltaGas***

September, 2019